Guidelines and recommendations on contracts and practices for international trade in tropical timber (1)

* Two former ATIBT documents, *Contrats et usages* (1988) and *Litiges et réclamations* (2001) are obsolete,

* To define new recommendations for contract wording, i.e. create one or more documents as reference tools for wood compagnies.

> to formalize and clarify the rules in force in the international tropical timber trade,

To define guidelines and recommendations for contract wording.

* These recommendations: to provide a framework for the contract, and to propose a common language that takes into account the differences in practices in the wood markets, as well as the evolution of these practices.

Guidelines and recommendations on contracts and practices for international trade in tropical timber (2)

 \Rightarrow To draw up a series of <u>12 pamphlets</u> designed to be practical, educational and progressive, covering the following 12 topics:

- 1. Wood names and designations
- 2. Terminology applied to wood and wood-based products
- 3. Main grading rules for sawn tropical timber
- 4. Wood moisture content and drying levels
- 5. Measurement, dimensions and allowances of sawn tropical timber
- 6. Eco-certifications, legality certifications and regulations relating to international trade in tropical timber
- 7. Recommendations for the trade in species listed in the cites appendices
- 8. Containerisation, container characteristics and the solas convention
- 9. 2020 incoterms®
- 10. Marine insurance
- 11. Document bundle
- 12. General recommendations on the terms of contract